



Tomasz Szuba, MBA



FWL Platform meeting:
solutions to key challenges
better planning for
hospitality industry

(hotels)

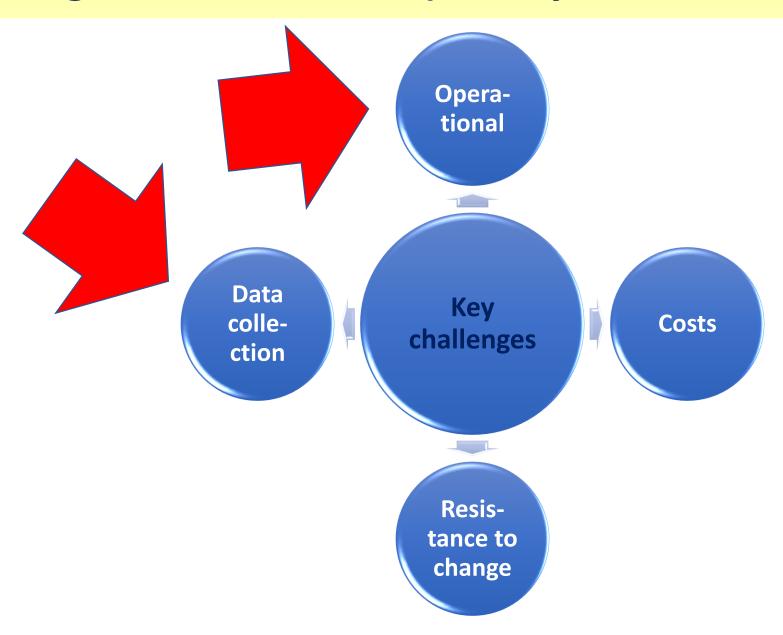
Who we are...

- 1.HOW MANY?
- 2.WHAT?
- 3.WHEN?
- 4.WHY?
- 5.HOW MUCH?
- 6.IMPROVE



Food waste management group

Key challenges and solutions (mostly for hotels, canteens)



What causes food waste the most?











Definition of overproduction: processed but not eaten









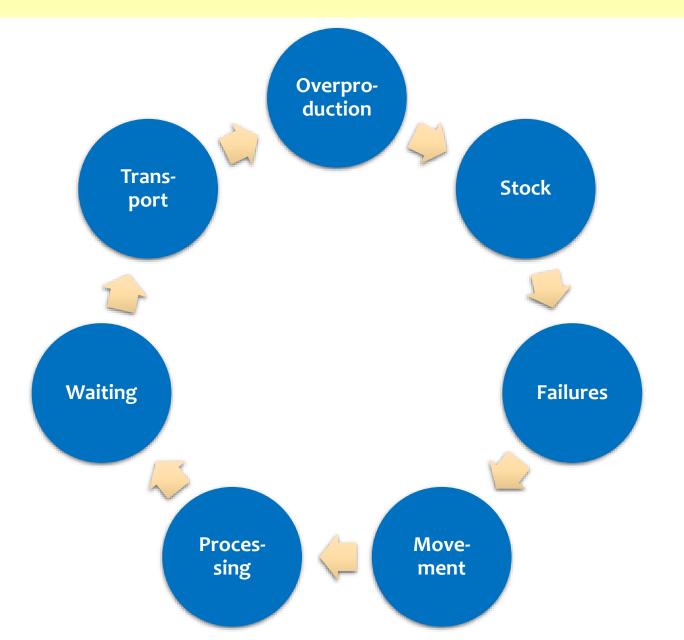
Served, not eaten

Leftovers

Not served, not eaten

Storage room

Overproduction in kaizen





Which *muda* is the worst?

- Consequence of fear
- Illusion of safety
- Just in case
- Leads to huge loss
- Should be treated as crime

What causes overproduction?





breakfast	lunch	dinner	
0,53 kg	1,13 kg	0,71 kg	Kitchen prepares per guest
0,39 kg	0,69 kg	0,39 kg	Average guest eats

200 000 EUR of loss p.a.

Solution: planning based on data not intuition

Average consumption indexes (ACI's) for each dish served

- Scrambled eggs: 55 grams

- Ham: 10 grams

- Cheese: 15 grams

- Salad X: 22 grams

- Salad Z: 15 grams

- Cake: 25 grams

- Etc.

How to calculate average ACI's? 'Warren Buffet formula'



Served





Served, not eaten

Leftovers

Number of guests

Adjusting production to demand and linking with recipes

Jadłospis na wtorek, 05.04.2022

DO UGOTOWANIA

Liczba osób 420 DANIA		Łącznie na 1 osobę	Wartość energetyczna	Węglowodany	Rialke	Tluszcze	Do przygotowania dla 420 osób
		515 g	YOT NOO!	02 g	24 g	15 g	216,3 kg na 420 porcji
		porcja					
Zupy:	Krupnik jaglany	100 g	44 kcal	8 g	1 g	2 g	42,0 kg
SKŁADNIKI:	Woda	80.9	0 kcal	0.9	0 g	0 g	33,6 kg
	Kasza jaglana surowa	8 g	28 kcal	6 g	1 g	0.0	3,4 kg
	Pietruszka natka	2 g	l kcal	0 g	0 g	0 g	0,6 kg
	Mix warzywny	20 g	5 mod	2 g	0 g	1 g	8,4 kg
	Sól	1 g	0 kcal	Ug	0 g	0 g	0,4 kg
Drugie dania :	Mielony drobiowy	75 g	206 kcal	13 g	10.5	9 g	31,5 kg
SKŁADNIKI:	Jaja (1)-00gr) - surowe	10 g	14 kcal	0 g	1 g	1 g	4.1 kg
	Maka pszenna typ 500	3 g	11 kcal	2 g	0 g	0 g	1,3 kg
	Cebula	5 g	2 kcal	0 g	0 g	0 g	2,0 kg
	Bułka paryska (pszenna)	8 g	22 kcal	4 g	1 g	0 g	3,4 kg

For how many guests we prepare food?

How much food we cook per meal (in grams)

How much food should we prepare in total (in kg)

Average consumption index for soup (in grams)

Raw materials and proportion: how much and what we should take in order to cook defined volume

Thank you!

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