Analysing value chains by combining technology, economic, environmental, social and behavioral aspects

- the sustainability dimensions of a food system

Bringing in behavioural perspective to food loss and waste analysis

Robert van Otterdijk Agro-Industry Officer Market Linkages and Value Chains Food and Agriculture Organization Rome - Italy Despite efforts to minimize food loss and waste, it remains a significant problem. While good practices and solutions exist, their adoption is often low.

This raises the question: why aren't these solutions being implemented effectively?

A project funded by FAO's Innovations Fund tackled this challenge by analysing food loss and waste in onion and potato value chains in Azerbaijan and Georgia.

The project incorporated a behavioral science framework into its case study methodology.



#### Potato Journey Map Actors - Farmers Actors - Farmers LOSSPOINTS 3% 10% Actors - **Farmers** Cut/damaged and over-(note: such loses have been mentioned by only few farmers) matured or frozen potatoes Mechanical harvesting. Unavailability of workforce or 20-30% Spoilage and economical (some farmers name up Poor sorting and storage to 50% loss) practices. Weight loss during educed or damaged yields and spoilage. Harvesting Poor agricultural practices. Misuse of pesticides. Sorting & Storage Adverse climatic conditions. Lack of access to mechanization. **Growth Period** Actors - Collectors, Traders Actors - Farmers & & Wholesalers Actors - Wholesalers & Collectors Traders Actors - Retailers 0.5% 2% Freezing/spoilage. ·Vehicle breakdowns Long waiting times for (though rare) stock to clear. Spoilage and economical loss Limited financial capacities. Sales (Farmers) Second sorting stage. Sales (Wholesale) Transportation Sales (Retail)

### **Onion Journey Map** Actors - Farmers Actors - Farmers LOSSPOINTS 1.33% 0.15% Actors - Farmers Onions too small. Economic infeasibility. Rotten, damaged and irregular shaped onions. Disease. Cleaning process etc. Natural causes. Harvesting Cleaning, Sorting & **Packing Growth Period** Actors - Collectors, Traders Actors - Wholesalers & Actors - Farmers & & Wholesalers Traders Collectors Actors - Retailers 12.69% 4.8% Soft and rotten onions. Consumer preferences. Rotten and sprouted Damage made by consumers. onions. Disease. Disease. High temperatures. Storage & Sales Sales (Wholesale) Transportation Sales (Retail) (Farmers)



By integrating behavioural analytical approach, the FAO project aimed to:

- Identify behaviours contributing to food loss and waste, along with the barriers to change.
- Design interventions that promote behaviour change for reduced food loss and waste.



In addition to identifying the practices that led or contributed to FLW, FAO explored opportunities for behavioural change along the food value chains (up to retail stage), considering the actors involved.

### **Research process**

- Field visits and data collection
- Identifying critical points of loss and associated behaviours
- Developing indicators and hypotheses
- Behavioural design sprint to develop solutions
- Assessing the solutions impact



# Value Chain Analysis on Food Losses in Small-scale Agriculture and Fisheries Subsectors Causes and Solutions



https://elearning.fao.org/course/view.php?id=374

### FAO elearning Academy



Food loss analysis case study methodology

### **Objectives**

- identification and quantification of the main causes of food losses;
- analysis of the impact and solutions to reduce food losses on their technical and economic feasibility, food quality and safety requirements, social acceptability and environmental sustainability;
- concrete proposals to formulate a food loss reduction programme.

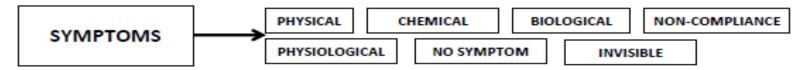
# Food Loss Analysis in Small-scale Agriculture and Fisheries Subsectors Causes and Solutions

#### OUTPUT IV-1: CAUSE FINDING DIAGRAM

1. Food loss assessment methods have revealed a batch of food products containing losses or product of low quality.



2. Identify and describe the symptoms that lead to this quantitative / quality loss.



Verify the possible causes by consultation of experts and literature, and by on-site investigation.



4. Identify the real cause of the low quality and subsequent food loss.



5. Find the underlying reason for the cause and why the problem hasn't been solved yet.





The research revealed several key factors influencing food loss and waste, all related to human behavior:

# **Identity**

Farmers' deeply ingrained identity as onion/ potato producers can hinder them from adopting new practices, as they perceive these as a threat to their traditional way of life.

## **Risk Aversion**

The perceived risks associated with unstable prices, unpredictable weather, and limited storage capacity can make farmers hesitant to invest in improved storage solutions.

# **Social Influence**

Social networks and peer influence significantly impact farmers' decisions. While these networks can facilitate knowledge sharing, they can also limit participation in solutions like cooperatives, especially if past experiences were negative.

### **Trust**

Trust plays a critical role in farmers' decision-making, particularly when navigating conflicting information. Farmers rely on trusted sources, but this trust can be influenced by factors like compatibility with their existing beliefs.

By understanding these behavioral factors, the project paves the way for designing interventions that address the root causes of food loss and waste, ultimately leading to more sustainable practices.

### **Ex-Ante Carbon-balance Tool (ExACT) for Value Chains**



https://www.fao.org/in-action/epic/ex-act-tool/suite-of-tools/ex-act-vc/en/



Assessing environmental and socio-economic potential of agri-food value chains

### **Objectives**



Provide a holistic assessment of agri-food value chains by examining the environmental and socio-economic impact.

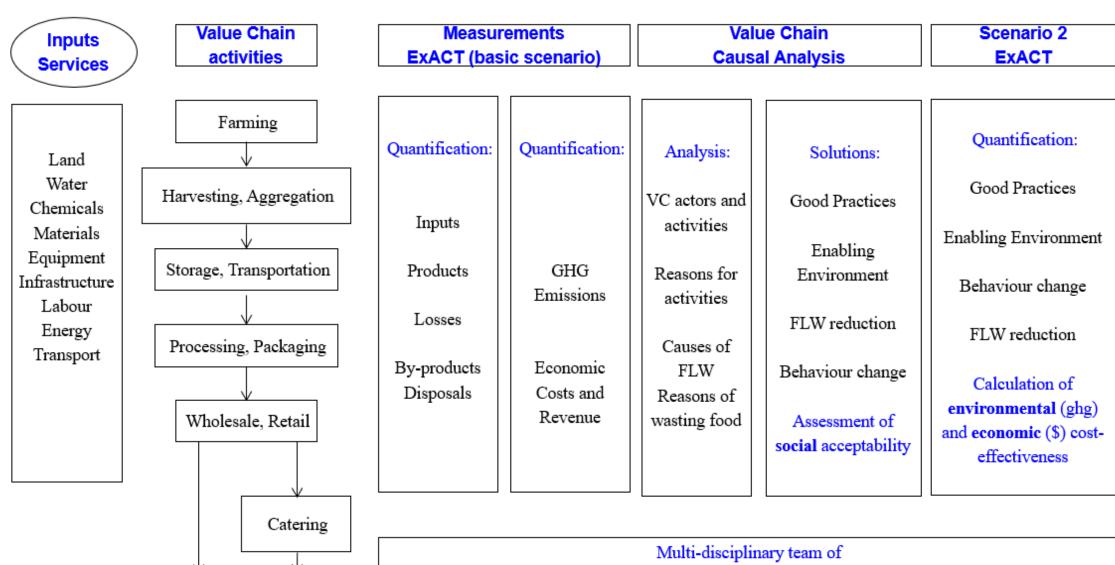


Support policy makers in identifying off -farm sources of greenhouse gas (GHG) emissions, and from farm-to-retail socio-economic benefits when designing projects and policies for low carbon value chains.



Highlight potential entry points for socio-economic improvements at each stage of the value chain to ensure sustainable development.

### **Ex-Ante Carbon-balance Tool (ExACT) for Value Chains**



Consumption

Multi-disciplinary team of Sociologist/ Behavioral Scientist, Technologist, Economist, Environment Expert