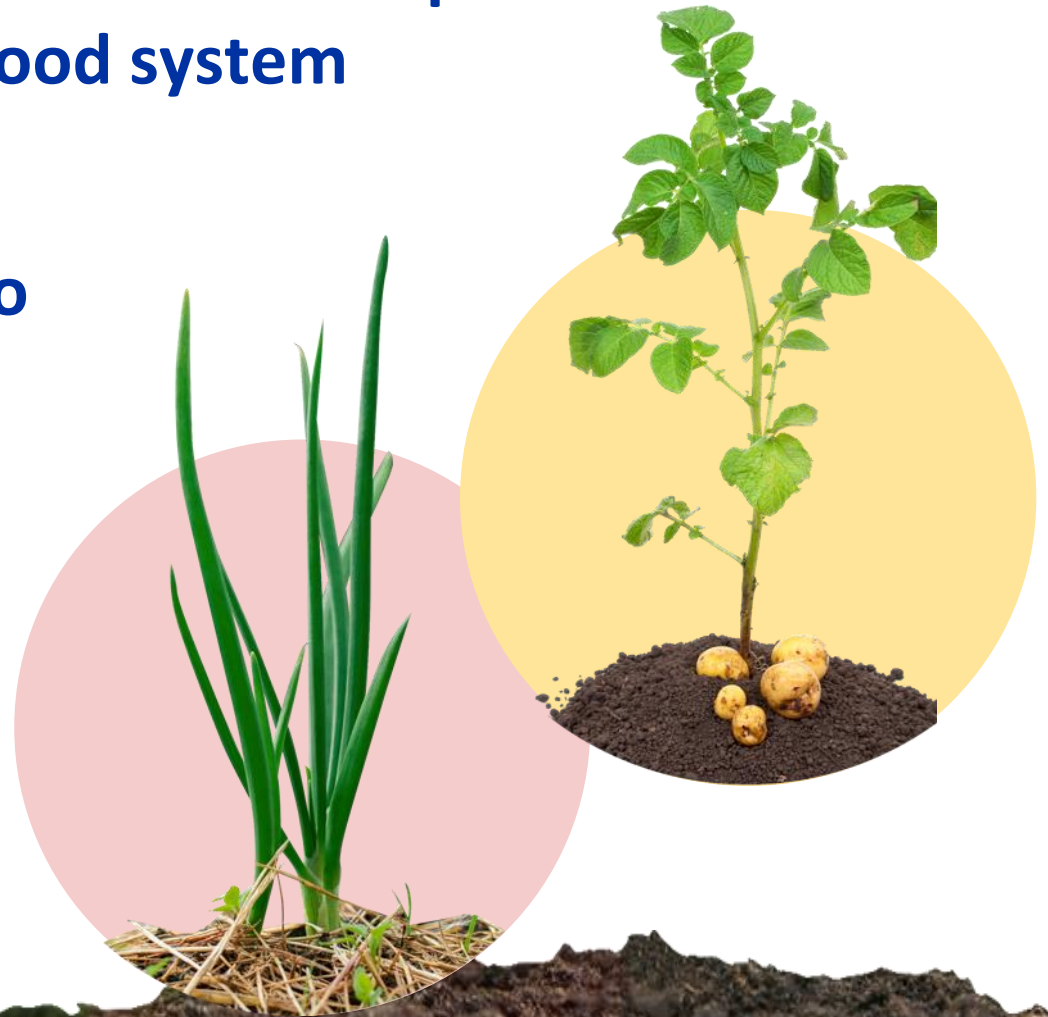


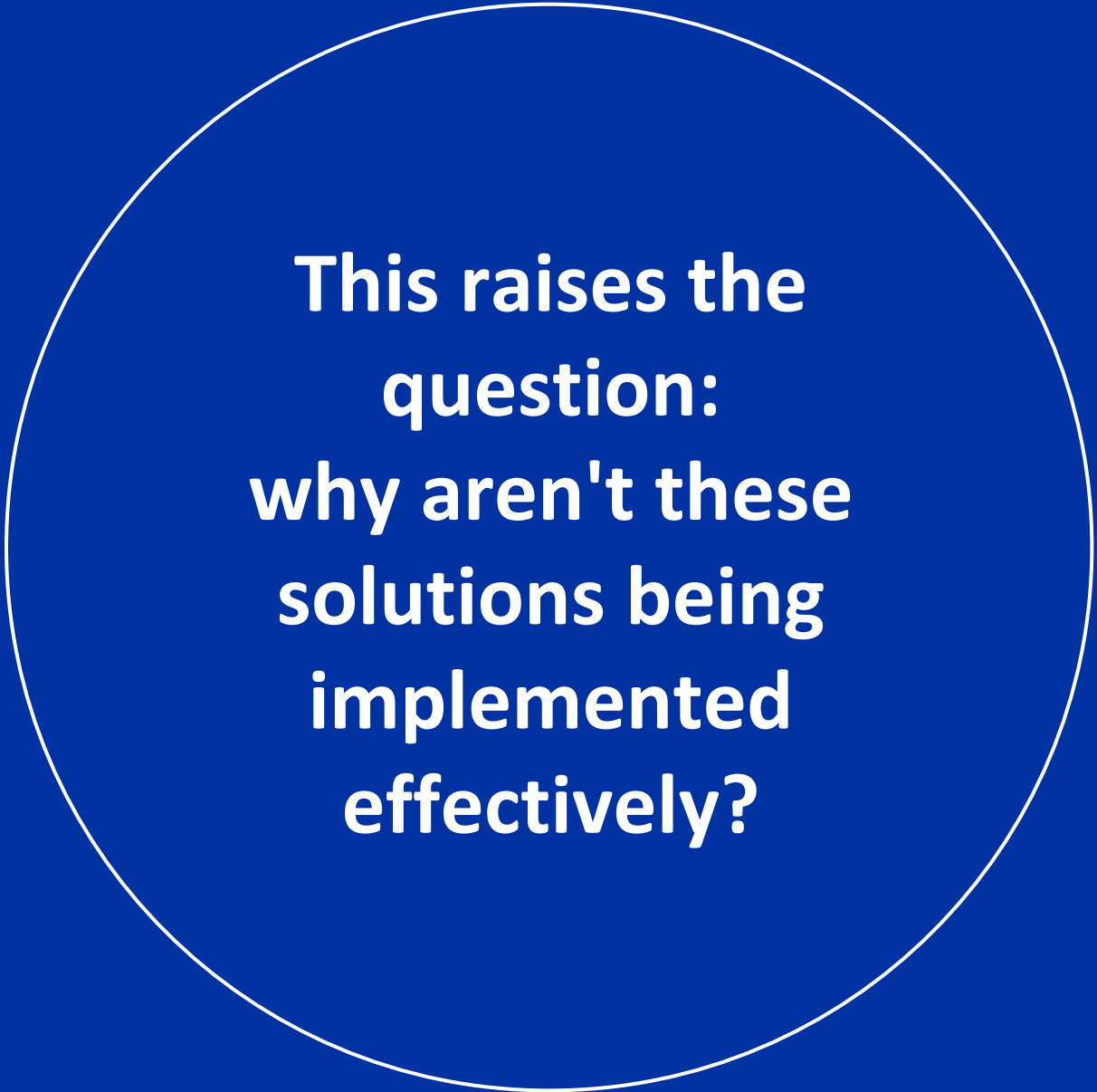
**Analysing value chains by combining technology,  
economic, environmental, social and behavioral aspects  
– the sustainability dimensions of a food system**

**Bringing in behavioural perspective to  
food loss and waste analysis**

Robert van Otterdijk  
Agro-Industry Officer  
Market Linkages and Value Chains  
Food and Agriculture Organization  
Rome - Italy



**Despite efforts to minimize food loss and waste, it remains a significant problem. While good practices and solutions exist, their adoption is often low.**



**This raises the  
question:  
why aren't these  
solutions being  
implemented  
effectively?**

A project funded by FAO's Innovations Fund tackled this challenge by analysing food loss and waste in onion and potato value chains in Azerbaijan and Georgia.

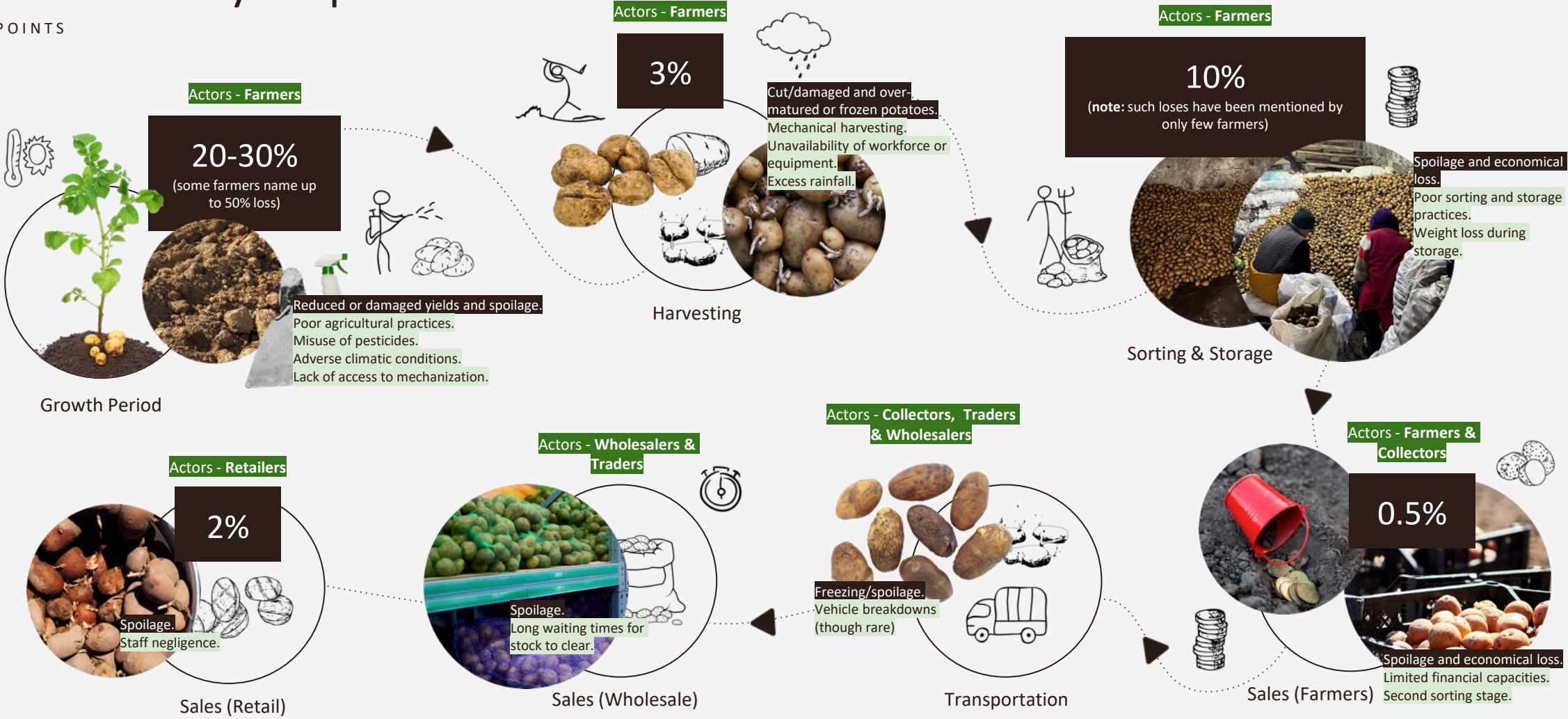
**The project incorporated a behavioral science framework into its case study methodology.**





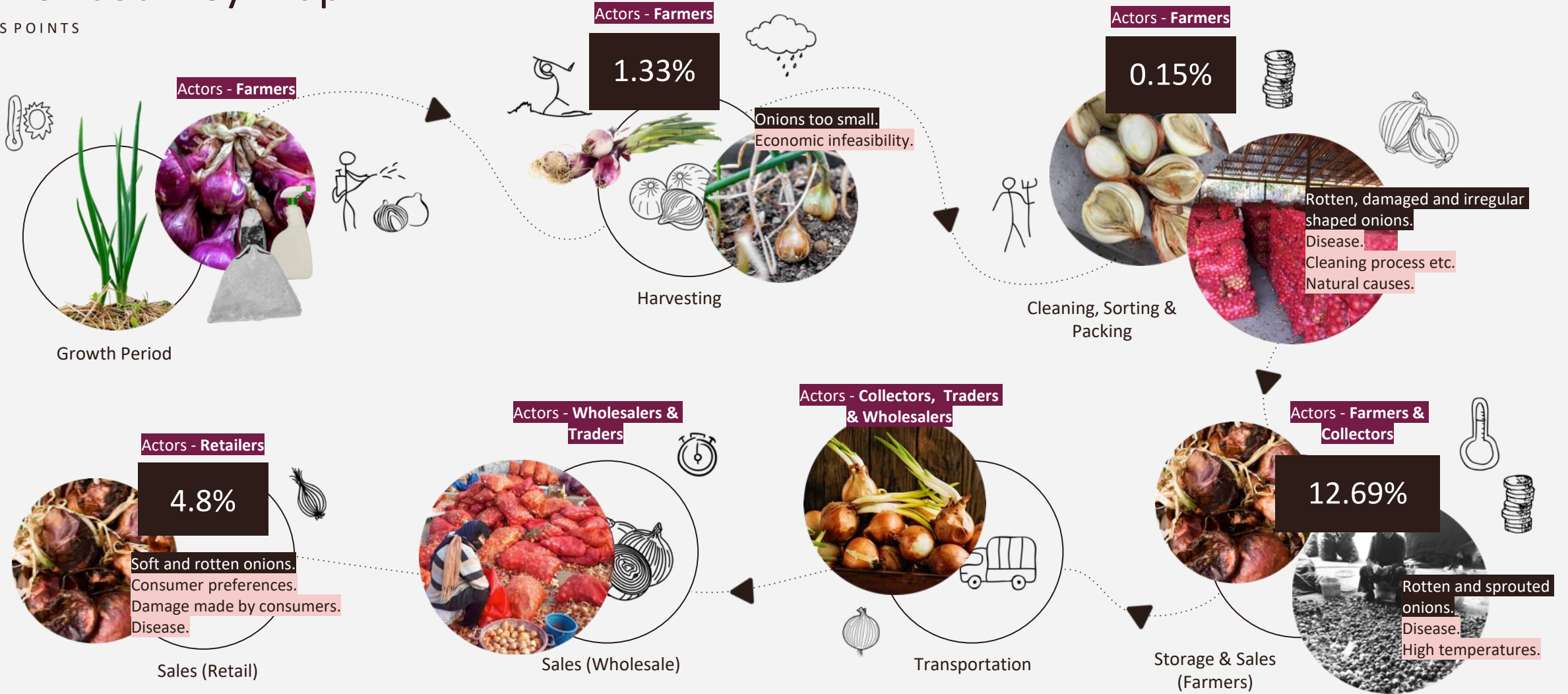
# Potato Journey Map

LOSS POINTS



# Onion Journey Map

LOSS POINTS







**Why Behavioural  
Science? Food Loss  
and Waste?**



By integrating behavioural analytical approach, the FAO project aimed to:

- Identify behaviours contributing to food loss and waste, along with the barriers to change.
- Design interventions that promote behaviour change for reduced food loss and waste.



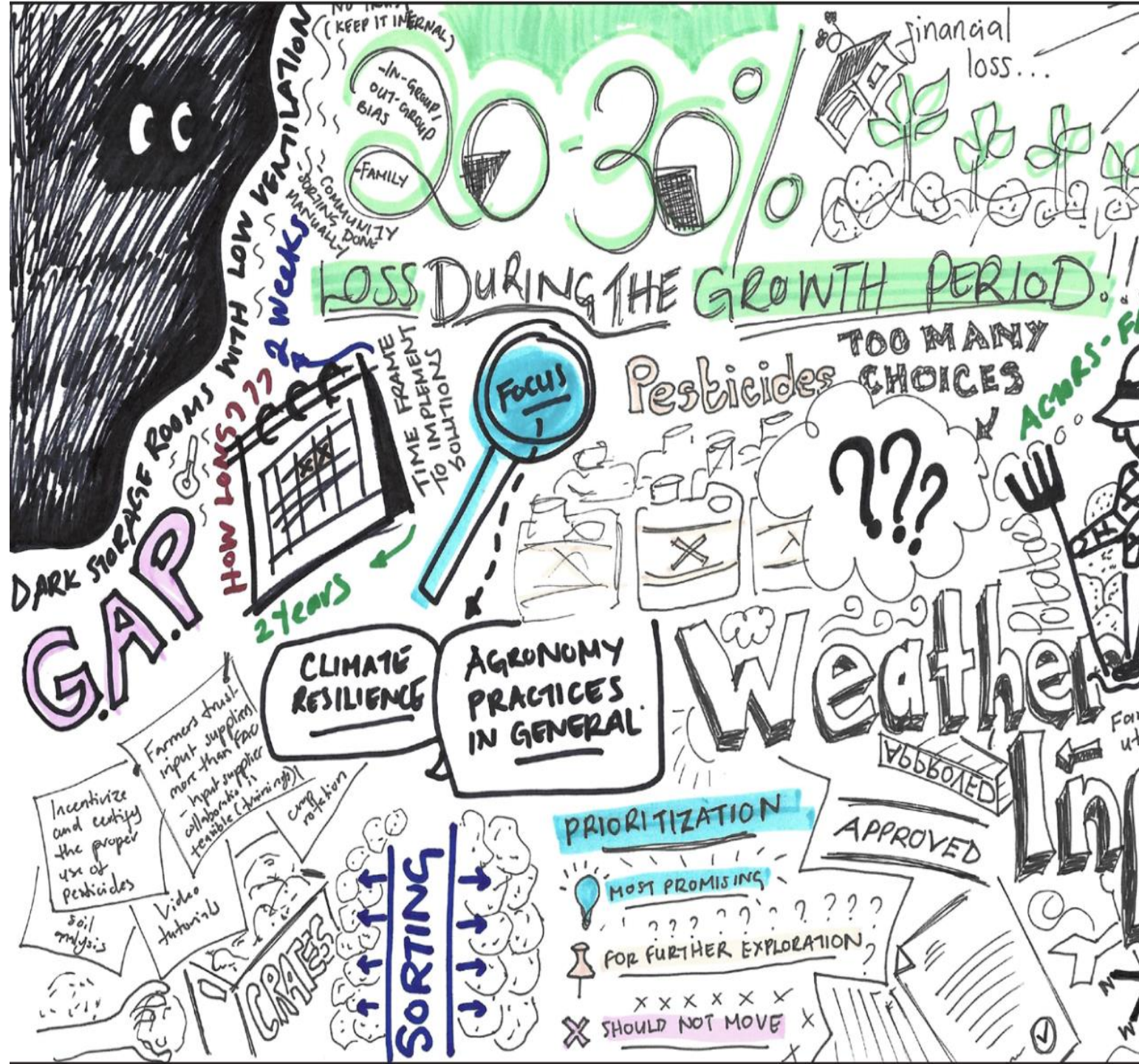


In addition to identifying the practices that led or contributed to FLW, FAO explored opportunities for behavioural change along the food value chains (up to retail stage), considering the actors involved.



# Research process

- Field visits and data collection
- Identifying critical points of loss and associated behaviours
- Developing indicators and hypotheses
- Behavioural design sprint to develop solutions
- Assessing the solutions impact





# Value Chain Analysis on Food Losses in Small-scale Agriculture and Fisheries Subsectors

## Causes and Solutions

<https://elearning.fao.org/course/view.php?id=374>



Food and Agriculture Organization  
of the United Nations

FAO elearning Academy



Food loss analysis case study  
methodology

### *Objectives*

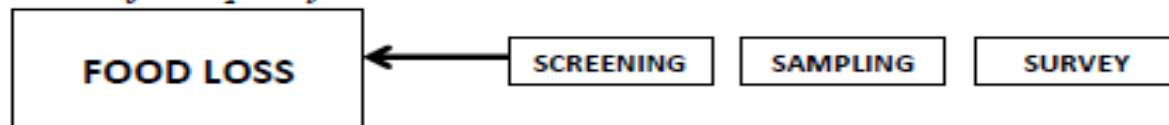
- *identification and quantification of the main causes of food losses;*
- *analysis of the impact and solutions to reduce food losses on their technical and economic feasibility, food quality and safety requirements, social acceptability and environmental sustainability;*
- *concrete proposals to formulate a food loss reduction programme.*

# Food Loss Analysis in Small-scale Agriculture and Fisheries Subsectors

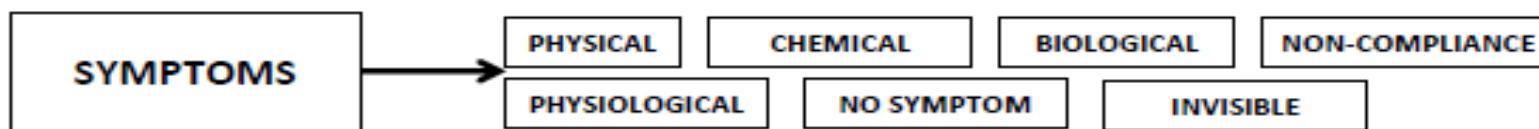
## Causes and Solutions

### OUTPUT IV-1: CAUSE FINDING DIAGRAM

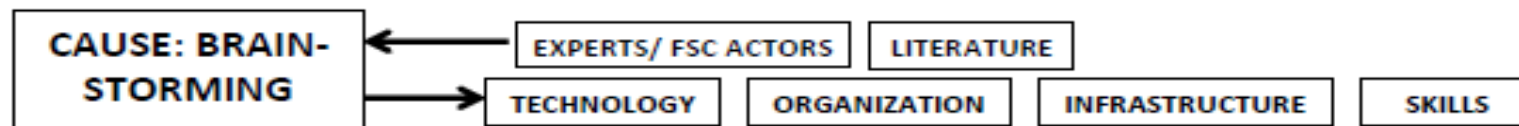
1. Food loss assessment methods have revealed a batch of food products containing *losses or product of low quality*.



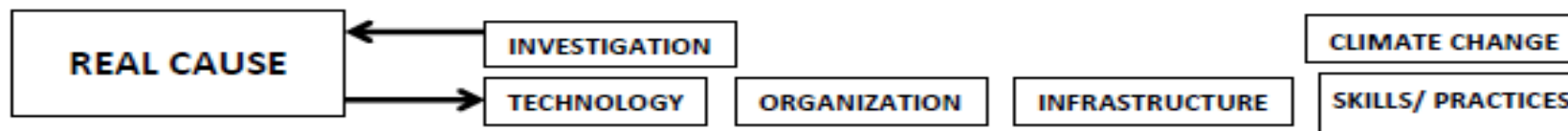
2. Identify and describe the *symptoms* that lead to this quantitative / quality loss.



3. Verify the possible *causes* by consultation of experts and literature, and by on-site investigation.



4. Identify the *real cause* of the low quality and subsequent food loss.



5. Find the underlying *reason* for the cause and why the problem hasn't been solved yet.







# Findings

The research revealed several key factors influencing food loss and waste, all related to human behavior:

## **Identity**

Farmers' deeply ingrained identity as onion/ potato producers can hinder them from adopting new practices, as they perceive these as a threat to their traditional way of life.





## **Risk Aversion**

The perceived risks associated with unstable prices, unpredictable weather, and limited storage capacity can make farmers hesitant to invest in improved storage solutions.



## Social Influence

Social networks and peer influence significantly impact farmers' decisions. While these networks can facilitate knowledge sharing, they can also limit participation in solutions like cooperatives, especially if past experiences were negative.





# Trust

Trust plays a critical role in farmers' decision-making, particularly when navigating conflicting information. Farmers rely on trusted sources, but this trust can be influenced by factors like compatibility with their existing beliefs.



By understanding these behavioral factors, the project paves the way for designing interventions that address the root causes of food loss and waste, ultimately leading to more sustainable practices.

## [Ex-Ante Carbon-balance Tool \(ExACT\) for Value Chains](#)



Food and Agriculture Organization  
of the United Nations

<https://www.fao.org/in-action/epic/ex-act-tool/suite-of-tools/ex-act-vc/en/>

### **EX-Ante Carbon-balance Tool for value chains**

Assessing environmental and socio-economic  
potential of agri-food value chains

#### **Objectives**



Provide a holistic assessment of agri-food value chains by examining the environmental and socio-economic impact.



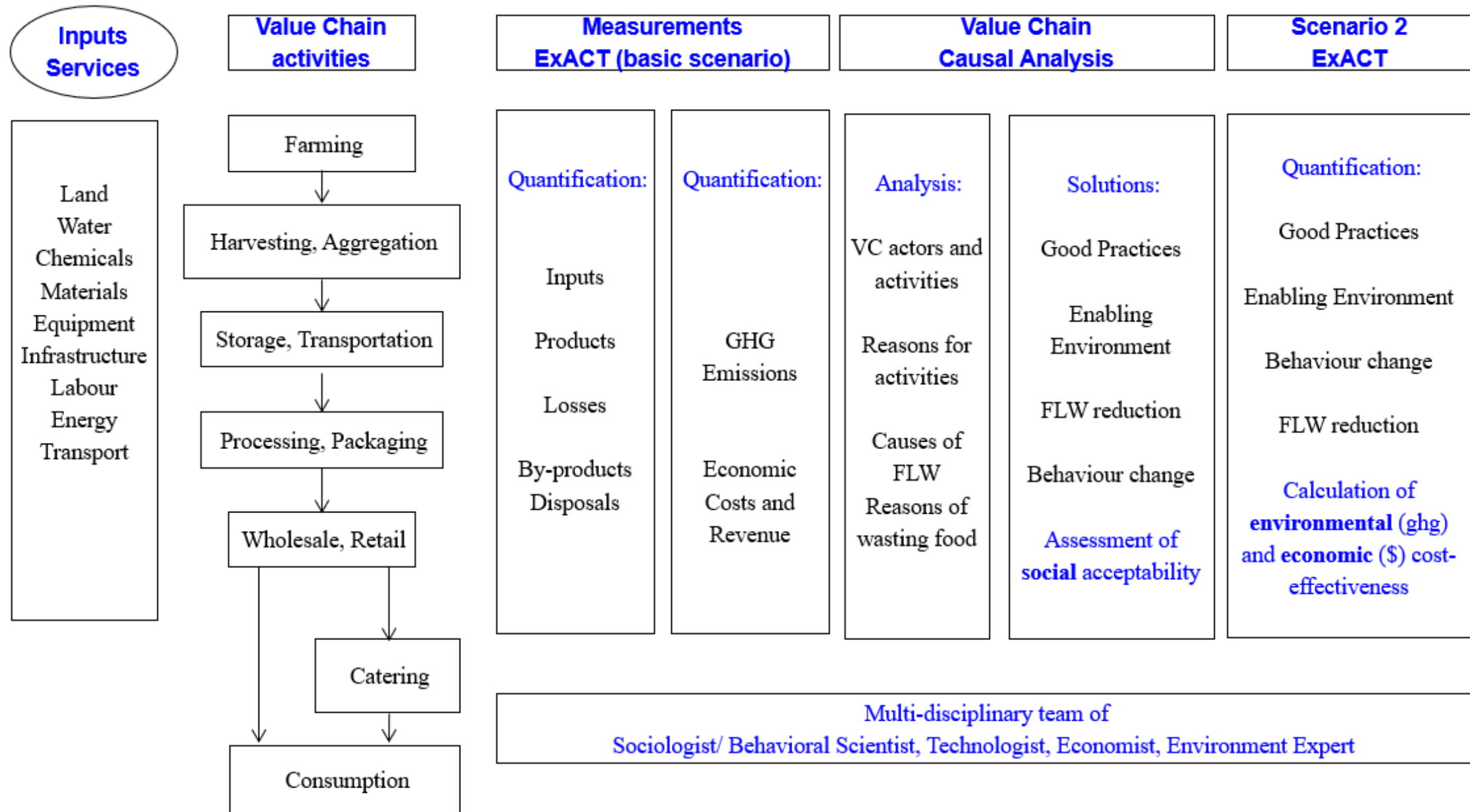
Support policy makers in identifying off-farm sources of greenhouse gas (GHG) emissions, and from farm-to-retail socio-economic benefits when designing projects and policies for low carbon value chains.



Highlight potential entry points for socio-economic improvements at each stage of the value chain to ensure sustainable development.



## Ex-Ante Carbon-balance Tool (ExACT) for Value Chains



- Land
- Water
- Chemicals
- Materials
- Equipment
- Infrastructure
- Labour
- Energy
- Transport